



## APPLICATION / CONTRACT FOR EXHIBIT SPACE

### EXHIBITOR INFORMATION:

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

Postal code: \_\_\_\_\_ Country: \_\_\_\_\_ VAT Number: \_\_\_\_\_

Contact person: \_\_\_\_\_ Date: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_ Web: \_\_\_\_\_

Company Director: \_\_\_\_\_

Trade name to be displayed at exhibit: \_\_\_\_\_

We have already exhibited at the Biograd Boat Show:

### NEWSLETTER SUBSCRIPTION / PERSONAL DATA (GDPR):

By selecting 'I consent' I give my voluntary, informed and explicit consent to Ilirija d.d. to process my personal data for **marketing purposes**, all to keep me informed of offers, services and benefits and for sending the **newsletter**. Data collection, processing, analysis and use applies to the data I have given to Ilirija d.d. when entering into a contract or expressing interest in products or services, including personal data entered into forms and contracts, provided in any form and type of communication and personal data given before 25 May, 2018; You have the right of access and erasure and to restrict the processing of your personal data this consent applies to. You can object to the processing of your personal data by email: [dpo@ilirijabiograd.com](mailto:dpo@ilirijabiograd.com) or by mail addresses to: ILIRIJA d.d., Tina Ujevića 7, 23210 Biograd na Moru, Republic of Croatia, with reference: For the attention of Data Protection Officer, and you can withdraw your consent at any time and ask the Organizer to stop processing your data.

**I consent - marketing /  
insert a checkmark /**

**I consent - newsletter /  
insert a checkmark /**

### EXHIBIT AND BOAT MEASUREMENTS: (a brief description of products and services for the catalogue)

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### 1. MANDATORY FEE: (exclusive of VAT)

Registration fee & entry in the BBS catalogue

88,00 € + 47,00 €

**total 135,00 €**

### BIOGRAD B2B (Nautical business to business networking event during BBS)

All potential exhibitors who complete the application form will be automatically registered to the Biograd B2B networking platform during BBS.



## 2. BBS 2021 SERVICE-FEE (prices are exclusive of VAT)

I order the following Biograd Boat Show services from Ilirija d.d.:

(Notice: any vessel for which marina Kornati establishes is not compliant with the measurements will be subject to charge according to actual measurements)

### Sea berth by vessel length

(For multihulls price is 50% higher than for vessels with a single hull)

		unit	Please specify type, model, length and beam
to 6m	392,00 €	<input type="text"/>	<input type="text"/>
to 8m	551,00 €	<input type="text"/>	<input type="text"/>
to 10m	744,00 €	<input type="text"/>	<input type="text"/>
to 12m	986,00 €	<input type="text"/>	<input type="text"/>
to 14m	1.095,00 €	<input type="text"/>	<input type="text"/>
to 15m	1.257,00 €	<input type="text"/>	<input type="text"/>
to 16m	1.554,00 €	<input type="text"/>	<input type="text"/>
over 16m by arrangement	(The Organizer will contact you)	<input type="text"/>	<input type="text"/>

### Multihulls

		unit	Please specify type, model, length and beam
to 12m	1.473,00 €	<input type="text"/>	<input type="text"/>
to 14m	1.662,00 €	<input type="text"/>	<input type="text"/>
to 15m	1.905,00 €	<input type="text"/>	<input type="text"/>
to 16m	2.365,00 €	<input type="text"/>	<input type="text"/>
over 16m by arrangement	(The Organizer will contact you)	<input type="text"/>	<input type="text"/>

### Dry berth or outdoor unarranged exhibit space (minimum area 9 m<sup>2</sup>)

Outdoor exhibition space m<sup>2</sup> (required m<sup>2</sup>)

46,00 €  m<sup>2</sup>

### Indoor unarranged exhibit space (minimum area 8 m<sup>2</sup>)

Indoor unarranged exhibit space Hall A, B or C (required m<sup>2</sup>)

46,00 €  m<sup>2</sup>

### Furnished exhibition tent (quantity)

Includes: tent, wood flooring, carpeting, 100 cm display counter, 1 bar stool, 1 table and 3 chairs, company name print

		unit			unit
3x3	986,00 €	<input type="text"/>	5x5	1.635,00 €	<input type="text"/>
4x4	1.203,00 €	<input type="text"/>	3x8	1.635,00 €	<input type="text"/>

### Captain's Club rental (ca. 100 people)

1 hour 74,00 €

## SPACE ARRANGEMENT

### Electrical connection 16 A

piece 41,00 €

### Outdoor display advertising space (m<sup>2</sup>)

per m<sup>2</sup> 41,00 €

### Information service desk

piece 36,00 €

### Bar stool

piece 11,00 €

### Table with three chairs

piece 42,00 €

### Print company name

piece 13,00 €

### Partition wall (OCTA, height 2,5 m)

per m<sup>2</sup> 18,00 €  m<sup>2</sup>

#### Advertising space in the BBS 2021 catalogue

A4 full color, circulation: 7.000

1/1 page 257,00 €

1/2 page 176,00 €

#### Advertising space in Croatia Yachting review

A4 full color

2/1 page 1.486,00 €

1/1 page 838,00 €

1/2 page 507,00 €

#### Advertising on BBS Video walls

by arrangement (The Organizer will contact you)

#### Accreditation

BBS (additional) 14,00 €  unit

Biograd B2B 34,00 €

#### BBS Invitations

up to 40 invitations 3,00 €  unit

over 40 invitations 2,00 €

#### Other services

by arrangement (The Organizer will contact you)

#### Special requests

by arrangement (The Organizer will contact you)

#### Sponsorship package for BBS

by arrangement (The Organizer will contact you)

### 3. ACCOMODATION

## ILIRIJA RESORT

HOTELS & VILLAS ■■■■

#### Online booking - Ilirija Resort Hotels & Villas

More information about special offer contact:  
sales@ilirijabiograd.com



#### Online booking - Camping Park Soline

More information about special offer contact:  
info@campsoline.com

## OPĆI UVJETI

### 1. OPĆE ODREDBE

Pravo sudjelovanja na Biograd Boat Show 2021. god. imaju sve pravne i fizičke osobe s područja Republike Hrvatske i iz inozemstva koje uredno i pravovremeno ispune Pristupnicu koja ujedno predstavlja i Ugovor o izlaganju. Slanjem pristupnice Izlagač potvrđuje sudjelovanje na sajmu i prihvaća sve uvjete i cijene Organizatora. Pristupnica/Ugovor za Izlagače dostavlja se Organizatoru najkasnije do 07.10.2021. godine. A Organizator pridržava pravo da odluči o prihvatanju svake pojedinačne pristupnice, te u roku od 10 dana od dana zaprimanja obavijesti Izlagača o njenom eventualnom neprihvatanju.

### 2. PRIJAVE I PLAĆANJE

Pristupnica/Ugovor za Izlagače je neopoziva i obvezuje Izlagača. Sve prijave za izlaganje odnose se samo na prijavljene tvrtke. Prijavljeni Izlagač nema ovlaštenje drugoj fizičkoj ili pravnoj osobi davati u podzakup ustupljeni mu izložbeni prostor, a ukoliko to ipak učini, bit će isključen sa sajma uz naplatu dvostrukog iznosa naknade za sudjelovanje na sajmu. U izložbenom prostoru Izlagač ima pravo izlagati samo artikle i promovirati partnere kojih je proizvođač ili ovlašten zastupnik. Pored toga, Izlagač na sajmu može izlagati isključivo opremu i proizvode koje je naznačio u pristupnici, dosljedno se pridržavajući odredaba iz Pristupnice/Ugovora o izlaganju, uz obvezu da najkasnije 14 dana prije održavanja sajma Organizatoru dostavi na odobrenje popis usluga koje namjerava pružiti i eksponata koje ima namjeru izlagati. Organizator u koliko prihvati Pristupnicu/Ugovor za Izlagače, šalje Ponudu koja će sadržavati sve izabrane usluge sa ukupnom cijenom i informacijama za plaćanje. Izlagač je dužan sve usluge platiti najkasnije do 08.10.2021.

### 3. IZLOŽBENI PROSTOR I DODATNE USLUGE

Organizator se obvezuje predati izložbeni prostor i naručenu opremu najkasnije 24 sata prije početka sajma. A Izlagač je dužan sve predmete izlaganja dovesti najmanje 18 sati prije otvaranja sajma. Ukoliko Izlagač iz bilo kojeg razloga ne može ispoštovati rok, može od Organizatora pismeno zatražiti odobrenje produženju roka a Organizator odlučuje o istome i obavještava Izlagača. U slučaju kad Izlagač sam izvodi uređenje izložbenog prostora dužan je pridržavati se potrebnih standarda i propisa o tehničkoj zaštiti. Izlagači kao i posjetitelji sajma dužni su pridržavati se odredbi Lučkog reda marine Kornati koji je sastavni dio ovog pravilnika. Izlagač se po završetku sajma obvezuje Organizatoru predati prostori dodatnu opremu u stanju u kakvom ih je zaprimio. Sve štete koje eventualno prouzrokuje, Izlagač je dužan podmiriti. Pristupnica/Ugovor za izlagače odnosi se samo na prijavljenu tvrtku, odnosno osobu. Izlagači su ovlašteni izlagati samo one proizvode i nuditi one usluge za koje imaju odgovarajuće ovlaštenje. Ukoliko Izlagač nije u mogućnosti dokazati da je ovlašten za prodaju proizvoda i usluga iz Prijave, Organizator zadržava pravo zabraniti izlaganje takvih proizvoda i usluga na Sajmu. Izlagač ne može ustupiti prostor nekoj drugoj tvrtki bez suglasnosti Organizatora.

### 4. PRODAJA NA IZLAGAČKOM MJESTU

Izagač je dužan prodaju proizvoda navedenih iz Pristupnice/Ugovora za izlagače vršiti u skladu s propisima, te je odgovoran da su svi izloženi proizvodi usklađeni sa propisima i standardima RH i EU. Za sve proizvode koji nisu usklađeni, Izlagač je dužan pismeno upozoriti posjetitelja.

### 5. RADNO VRIJEME SAJMA

Radno vrijeme sajma za posjetitelje je od 20. do 24. 10. 2021.g. od 10:00 do 18:30 h, te 24.10.2021.g. (nedjelja) od 10:00 - 18:00h. Izlagač je obavezan da prijavljene eksponate izlaže od otvaranja do zatvaranja sajma uz stalno prisustvo odgovorne osobe na izložbenom prostoru – štandu.

### 6. ODGOVORNOST I OSIGURANJE

Organizator ne odgovara za štete ili gubitke koji bi iz bilo kojeg razloga nastali na plovilima, opremi plovila i ostalim izlošcima – eksponatima te osobnim stvarima. Za štete koje bi Organizator ili treća osoba pretrpjele upotrebom ili držanjem plovila ili drugog eksponata odgovara Izlagač. Izlagač je obavezan svoja plovila, odnosno eksponate osigurati od odgovornosti kod osiguravajuće kuće.

### 7. MOGUĆE PROMJENE TERMINA

Organizator se obvezuje pravovremeno obavijestiti izlagače o svim relevantnim promjenama u organizaciji sajma zbog nepredviđenih okolnosti. Izlagači za takve promjene ne mogu tražiti nadoknadu štete od Organizatora.

## TERMS AND CONDITIONS

### 1. GENERAL PROVISIONS

Legal and natural persons from the Republic of Croatia and abroad who duly and in a timely manner complete the application for exhibition space, which is also the contract for exhibition space, have the right to participate in the 2021 Biograd Boat Show. By submitting the completed application, the Exhibitor confirms participation in the boat show and accepts all terms and conditions and prices set by the Organizer. The end date for submitting the application/contract to the Organizer is October 7th, 2021, and the Organizer reserves the right to decide on accepting each individual application and will notify the Exhibitor of rejection of its application within 10 days from its receipt.

### 2. APPLICATIONS AND PAYMENT

The Application/Contract is irrevocable and binding for all Exhibitors. All applications to exhibit apply only to Exhibitors authorized to participate. Exhibitors are not authorized to sublet the assigned exhibit space to another natural or legal person and if Exhibitor does so, that will result in exclusion from participation and participation fee will be charged double. In the exhibit space Exhibitors may display and exhibit only their own products or those they have the right to promote as authorized dealers. Additionally, Exhibitors can exhibit only equipment and products designated on the application for space, consistently adhering to the provisions of the application/contract, with an obligation to submit to the Organizer for approval a list of services they intend to provide and products they intend to exhibit not later than 14 days prior to the event. If Exhibitor's application/contract is accepted the Organizer sends an itemized Offer, the total price and payment details. Exhibitor will pay for the services not later than by October 8th, 2021.

### 3. SPACE AND ADDITIONAL SERVICES

The Organizer undertakes to allow access to the exhibit space and ordered equipment no later than 24 hours prior to the opening of the boat show. The Exhibitor must bring all items to be exhibited at least 18 hours prior to the opening of the Boat Show. If the Exhibitor is, for any reason, unable to meet the deadline, the Exhibitor may request from the Organizer a written approval of the deadline extension and the Organizer will make a decision and notify Exhibitor. Also, the Organizer can assign the space to another Exhibitor. In such case the Organizer will, without the obligation to do so, try to allocate another space. If the Exhibitor wishes to alter the allotted space, such alteration must conform to the applicable technical standards and safety provisions set by the Organizer. Exhibitors and Visitors of the boat show must abide by the provisions of the Marina Kornati Rules of Conduct which is an integral part of this Contract. After the closing of the boat show, the Exhibitor will leave and return the exhibit space in good condition with all equipment as received. Any damage will be paid for by the Exhibitor. The Application/Contract applies only to the exhibiting company, i.e. person authorized to participate. The Exhibitor may display and exhibit products and services that they are officially authorized to represent. Failure to provide proof of authorization of representation may result in said products or services being banned from exhibition by the Organizer. The Exhibitor may not assign space in the show to another company without the Organizer's approval.

### 4. SELLING AT THE SHOW

Exhibitor shall sell products designated on the application/contract in accordance with the regulations and is liable for the compliance of all displayed products with the legislation and standards of the Republic of Croatia and the European Union. For any product that does not comply, Exhibitor has to issue a written notice to the boat show visitor.

### 5. OPENING HOURS

The Boat Show is open to visitors on Thursday, Friday and Saturday from 10:00 until 18:30 h and on Sunday from 10:00 until 18:00 h. No exhibit may be removed from the show during the run of the show and Exhibitor may not leave exhibit material unattended at any time.

### 6. LIABILITY AND INSURANCE

The Organizer is not responsible for any damage or loss of vessels, boat equipment and other exhibits and personal belongings. Exhibitor will be liable for damage caused to the Organizer or a third party by the use or possession of a vessel or another exhibit. Exhibitor must provide liability insurance coverage for its vessels and exhibits.

### 7. RESCHEDULING

The Organizer undertakes to notify Exhibitors in a timely manner of any relevant changes to the organization and schedule of the Boat Show due to unpredictable circumstances. Exhibitors may not request compensation from the Organizer in the event of such changes.

**8. OTKAZ SUDJELOVANJA**

Ukoliko Izlagač pismeno predloži povlačenje svoje prijave o sudjelovanju, Organizator samostalno odlučuje o spomenutom povlačenju. Stranke, tj. Organizator i Izlagač, suglasno prihvaćaju da Organizator ne prihvaća otkaze podnesene u razdoblju od 45 dana ili manje do predviđenog početka sajma, te da će isti u tom slučaju podnositelju prijave fakturirati 100% iznosa navedenog u Pristupnici/Ugovoru za Izlagače. Ukoliko Izlagač predloži povlačenje svoje prijave u razdoblju od 60 ili više dana od predviđenog početka sajma, stranke su suglasne da će Organizator naplatiti 50% od iznosa naznačenog u Pristupnici/Ugovor za Izlagače.

**9. OTKAZIVANJE DOGAĐANJA**

Organizator je dužan izlagaču isporučiti ugovorene usluge na događaju. Ako organizator nije u mogućnosti održati događaj zbog njegovog otkazivanja, organizator će Izlagačima vratiti 100% uplaćenih sredstava na njihov račun. Izlagači nemaju pravo tražiti naknadu za dodatne troškove ili štetu koja bi mogla nastati zbog otkazivanja događaja niti je Organizator u obvezi je naknaditi.

**10. AKREDITACIJE - SLUŽBENE PROPUSNICE**

Pravila o izdavanju i upotrebi službenih akreditacija donosi Organizator, te o njima pravovremeno obavještava Izlagača, a broj akreditacija ovisi o površini zakupljenog prostora. Službena propusnica se izdaje na ime osobe koju akreditira Izlagač i koja je jedini ovlašten korisnik. Izlagač će ispuniti zahtjev za dobivanje akreditacije i predati ga Organizatoru najkasnije do 01.10.2021. U slučaju nepravovremene predaje zahtjeva Organizator zadržava pravo naplate izrade akreditacija, prema važećem cjeniku. Ukoliko dođe do zlouporabe akreditacije, Organizator može odbiti pružanje usluga, a osoba koja ju je zlouporabila biti će trajno udaljena sa sajma.

**11. FOTOGRAFIJE, AUDIO, VIDEO ZAPISI I REKLAMNI MATERIJAL**

Organizator je tijekom sajma ovlašten nesmetano fotografirati te izrađivati druge vrste video i audio zapisa u ustupljenim izložbenim prostorima i koristiti ih za vlastite i opće potrebe. Izlagači se, u tom pogledu, odriču bilo kakvih autorskih prava i potraživanja, a sami nemaju ovlasti za takva snimanja bez posebnog odobrenja Organizatora, osim unutar vlastitog izložbenog prostora. Izlagač je ovlašten svoj reklamni materijal staviti na raspolaganje posjetiteljima samo unutar prostora koji je zakupio, dok će u protivnom Organizator zaplijeniti i ukloniti sav reklamni materijal Izlagača koji se nađe izvan njegovog štanda.

**12. ZAVRŠNE ODREDBE**

Ovi Opći uvjeti sastavljeni su na hrvatskom i engleskom jeziku, a u slučaju spora, dvojbe oko tumačenja ili primjene pojedinih njegovih odredbi, mjerodavna je verzija napisana na hrvatskom jeziku. U slučaju spora koji proizlaze iz kršenja ili pogrešne interpretacije odredbi Općih uvjeta, prijave/ugovora, obrasca prijave i sl., organizator i izlagač međusobno su suglasni s nadležnošću Trgovačkog suda u Zadru. Mjerodavno je pravo Republike Hrvatske.

**13. POLITIKA PRIVATNOSTI**

Brisanje i ograničenje obrade osobnih podataka može se zatražiti email-om: dpo@ilirijabiograd.com ili pismenim putem na: ILIRIJA d.d., Tina Ujevića 7, 23210 Biograd na Moru, Republika Hrvatska, s naznakom: „za službenika za zaštitu osobnih podataka“. Prigovor na obradu osobnih podataka, se može u svakom trenutku izraziti ipovučiti te tražiti prestanak daljne obrade svojih osobnih podataka.

**8. CANCELLATION OF PARTICIPATION**

If an Exhibitor submits a written cancellation of its Application/Contract, the Organizer has the sole right to decide on the cancellation. The parties to the contract, i.e. the Organizer and Exhibitor, mutually agree that the Organizer will not accept cancellations submitted 45 or fewer days from the opening of the Boat Show and in such cases full charges will apply and Exhibitor will have to pay 100% of the amount indicated on the application/contract. If Exhibitor proposes withdrawal of the application within 60 or more days prior to the Boat Show, and the Organizer accepts the cancellation, the parties agree that the Organizer will invoice Exhibitor 50% of the total indicated on the application/contract.

**9. CANCELLATION OF THE EVENT**

The organizer is responsible to provide the contracted services to the Exhibitor for the Boat Show. If the Organizer is not able to provide the contracted services due to cancellation before the start of the Boat Show, the Organizer will refund 100% of the paid amount by the Exhibitor to the Exhibitor's bank account. Exhibitors shall have no further legal or financial recourse against the Organizer for any other costs that they may have incurred.

**10. ACCREDITATION - BOAT SHOW PASSES**

The rules on the granting and use of accreditation passes are issued by the Organizer, and Exhibitors shall be notified in a timely manner. The number of accreditation passes depends on the size of the allotted space. The official boat show pass is issued to the designated person accredited by Exhibitor and only that person is authorized to use the pass. Exhibitors shall complete a request for accreditation and return the request form to the Organizer not later than by October 1st, 2021. In case of a late submission of the accreditation request form, the Organizer reserves the right to charge them according to the Boat Show Price List. In case of misuse of accreditation, the Organizer may refuse to provide entry, and the person using another's accreditation will be removed from the show.

**11. PHOTOS, AUDIO AND VIDEO RECORDINGS AND ADVERTISING MATERIAL**

During the show the Organizer may take photographs and make audio and video recordings in the exhibit spaces and use the recorded material for its own and general purposes. Exhibitors hereby waive any copyrights and claims to such materials and are not allowed to make recordings without the Organizer's approval except in their exhibit space. Exhibitors may offer advertising material to visitors only in the assigned exhibit space; otherwise the Organizer will confiscate and remove all printed matter and advertising material found outside Exhibitor's exhibit space.

**12. CLOSING PROVISIONS**

The terms and conditions of this Application/Contract are provided in English and Croatian, and with the Croatian version being binding for legal disputes under Croatian Law. In the event of a dispute arising from this Application/Contract the Organizer and Exhibitor mutually agree the legal jurisdiction for solving any dispute is the Commercial Court in Zadar, Croatia.

**13. PRIVACY POLICY**

Erasure or restriction of processing of personal data can be requested by email: dpo@ilirijabiograd.com or by mail: ILIRIJA d.d., Tina Ujevića 7, 23210 Biograd na Moru, Republic of Croatia, with reference: for the attention of Data Protection Officer. Data subjects can object to data processing and at any time give or withdraw consent for the processing of their personal data.

**CONTACT****ILIRIJA d.d.**

23210 Biograd na Moru,  
Tina Ujevića 7, HRVATSKA  
VAT NO.: 05951496767  
Phone: +385 (0)23 386 147  
Phone: +385 (0)23 383 800  
Fax.: +385 (0)23 384 564  
Email: info@bbs.com.hr

**BY COMPLETING AND SUBMITTING THIS ONLINE APPLICATION FORM EXHIBITOR ACCEPTS THE RULES AND REGULATIONS.**

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